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**NEW YORK CITY DEPARTMENT OF
EDUCATION, OFFICE OF
INNOVATION**

**Meet the DOE - Common Core
Introduction by Steven Hodas
Presentation by Courtney Allison
and Tracy Fray-Oliver**

1 [START RECORDING]

2 MR. STEVEN HODAS: Thank you guys for
3 coming. I'm Steven Hodas, I run the - - school,
4 and we are an - - project that is the sponsor of
5 the challenge, which I guess most of you guys
6 know about and why you're here. And aside from
7 the challenge, we do other things, we hold other
8 events. And the idea is basically to help
9 people who want to build new stuff for us or for
10 anybody else, to help build up - - activity - -
11 want to use it. And so we had a panel last week
12 on educational meaning, on student marketplace,
13 - - distribution issues. This is the first in
14 the series of what we're calling Meet the DOE
15 fireside chats. Today we have some folks who
16 are supporting the common core, and - - looking
17 really closely - - teachers and kids. And in
18 future sessions, we'll have people from - - ,
19 we'll have people from the - - , the information
20 technology side of the DOE, both on the
21 enterprise side of things - - strategy, data
22 strategy, and also on the - - side of things, to
23 talk about - - what some of the issues - - .
24 Just to remind you, the challenge has a few more
25 weeks left. You should absolutely submit,

1 there's no reason not to. No reason not to.
2 At the very, very least, if you need the rules,
3 which are pretty broad, you can pretty much be
4 sure that your stuff will be seen by a bunch of
5 people at different - - all the way down to - -
6 . I guess, just a little bit about format.
7 Tracy and Courtney are going to talk a little
8 bit about how - - the world, and how to - - ,
9 and there will be a chance for you guys to ask
10 questions afterwards - - . But I think it would
11 be good for everybody to start going around the
12 room and people say who you are, and just if you
13 ever built curriculum, or if you're building
14 curriculum now, just so that everybody has a
15 sense of who's there for you. If you have a
16 company, you work for a company, say that, too -
17 - . You want to kick it off?

18 FEMALE VOICE 1: Sure, I work for the
19 company called the Department of Ed.

20 MS. MEGHAN: I work at the - - with Steven,
21 but at a different initiative, but certainly
22 within the office of - - . I'm Meghan, sorry.

23 MR. TROY: Troy from the New York City
24 Department of Ed, also - - .

25 MALE VOICE 1: - - consultant - - .

1 FEMALE VOICE 2: I'm - - I'm from - - . We
2 don't really do a great deal of - - .

3 MR. DAVID: My name is David - - . I'm the
4 co-founder of the - - we're a math - - unit, so
5 we're - - technology and - - .

6 MALE VOICE 2: My name is - - for
7 programming and - - classroom - - students with
8 literacy - - .

9 MR. MICHAEL: I'm Michael - - , basically we
10 connect classrooms in - - current events, and so
11 we're building - - .

12 MR. DIAZ: Hello, I'm - - Diaz, I'm co-
13 founder of - - .

14 MS. MICHELE: Michele Wilson with - - NYC.

15 MR. JACK: And I'm Jack - - we develop
16 online courses, something that - - .

17 MALE VOICE 3: I'm - - I work for a company
18 called - - , we do - - .

19 MR. JOHN: I'm John, and I work - - .

20 MALE VOICE 4: I'm - - , I work for a state
21 science school - - which is called - - .

22 FEMALE VOICE 3: I'm - - , I'm head of - -
23 at - - and I previously worked at a kindergarten
24 classroom as well.

25 MR. HIRSCHER: Hi, my name is Hirschel - -

1 and we're a 3-year-old base - - students.

2 MR. JOE: My name is Joe - - I'm co-founder
3 and CEO of a tech startup called Civic games,
4 building a game-based personalized learning
5 platform for - - .

6 MS. KRISHNA: Hi, Krishna - - , I work for
7 an application, which is called - - , and - - .

8 FEMALE VOICE 4: I'm - - I'm the president
9 of the organization called - - . I grant - -
10 from the US Department of Ed to build a teacher
11 online collaboration system for teachers and
12 students to search - - instructional resources.

13 MS. COURTNEY ALLISON: Great, thanks.
14 Alright, so I'm Courtney Allison. I work for
15 the DOE, in what's called the Office of
16 Achievement Resources. There will be lots of
17 DOEEs, it's a language. If you're going to
18 enter into anything with the DOE, it's worth
19 learning some of, but you can stop and say "What
20 was that," or "What was that acronym," or "What
21 do you mean," or "Does that word mean anything,"
22 at any point in time, so please stop me. I lead
23 up a team called the Common Core lab.
24 Basically, it's a group of 10 out of 10, I have
25 about eight - - and we work closely with 35

1 schools with what we call an instructional
2 cabinet. That means there are five to seven
3 teachers and a principal, and we work on their
4 scaling structures through the school. And so
5 the handout that you have in front of me, on the
6 side with the pie charts, is just kind of an
7 overview of lab, so that you can see what
8 basically we do, and also so that you can get a
9 sense of the language that we use to talk about
10 it. So when I sent this out to Steven, he wrote
11 back and he's like, "You will have to define
12 normed understanding of characteristics of
13 quality of teacher and student work." And I
14 said, it's true. But basically, there are two
15 things that we're working on with teachers, and
16 that's hopefully improving the student work and
17 the classrooms in their own - - practice, so
18 curriculum design and teaching in their
19 classroom, and then also coming to an
20 understanding of what that means. So that
21 normed understanding is big, because--we were
22 just talking about the common core, people
23 aren't sure what good looks like anymore. I
24 mean, you have Appendix A in the back of the
25 literary standards, and you have some math

1 examples, but for the most part, it's new
2 territory. And so really, building a
3 professional learning community, in our case,
4 it's face to face with some beginning online
5 component, where we really develop a shared
6 understanding of what it looks like with the
7 common core, has been some key components of our
8 work this year. And we've used a few of the
9 frameworks, we've used some frameworks for
10 teaching and learning to do that, but it means
11 that I spent - - I spent about 20 percent of my
12 time in schools and classrooms, and then another
13 couple days a week either giving PD or planning
14 PD for teachers and working with teachers and
15 principals. And this was exciting to think
16 about coming to, because we talk all the time
17 about what teachers are getting from the common
18 core, how they are making sense of a whole new
19 world of open educational resources, and so
20 we'll talk a little bit more--my background was
21 as a middle school math teacher, particularly
22 sixth grade. So I have a particular affection
23 for the math standards, and a real interest in
24 unpacking the way in which they're constructed
25 and how that can help teachers make sense of the

1 content.

2 MS. TRACY FRAY-OLIVER: Okay, my name is
3 Tracy Fray-Oliver, and I work in the Office of
4 Academic Quality, specifically on a team that's
5 in charge of servicing and evaluating resources
6 that are aligned to the common core. And so our
7 work literally is digging into materials that
8 are available out there right now, to find out
9 whether or not they are aligned and whether they
10 are consistent with the shifts in instruction
11 that the common core is asking for. And part of
12 that work is managing a set of educators that
13 we've trained to become familiar with our tools
14 and protocols that support us in doing that type
15 of evaluation, but also, through the process,
16 has helped to develop their capacity and
17 understanding of the standards. Because part of
18 our process and protocols is really all about
19 just digging into the standards. And you have
20 to do close reasoning, you have to look at a
21 variety of different materials, as Courtney
22 said, try to make sense of what this looks like,
23 not only in materials, but also think about what
24 are the implications for practice. And so that
25 group of educators started off last year as a

1 set of 60, 30 in ELA, 30 in math. I
2 specifically held every session for the math - -
3 . And now this year, they've scaled up to 300,
4 and we've taken on a new group of fellows in
5 science and social studies, but have been able
6 to scale up the groups that we have in ELA and
7 mathematics. So in math, specifically, we have
8 about 100, and ELA, we have about 130. And so
9 we've really taken on the work last year of
10 defining what does good look like and what does
11 common core alignment look like. And then this
12 year, we've extended the work to saying, you
13 know, teachers are taking on this work, how can
14 we provide feedback to those teachers to let
15 them know how things are going. And more
16 recently, to go on larger work, kind of putting
17 it out there for vendors to say if you have
18 something that you think is common core aligned,
19 let us see it, we'll evaluate it, give you some
20 feedback, with no intention, I guess, of
21 actually identifying something, understanding
22 that the work was starting. But surfacing
23 things that were aligned and did promote the
24 shifts and being able to actually recommend core
25 curriculum this year for schools to use next

1 year in ELA and math, from K through 8. And
2 so, I guess we'll talk a little bit more about
3 the work, but spent a lot of time evaluating.

4 MALE VOICE: Can you just talk about--you
5 talk about the shift, what characterizes the
6 shift? From the raw sense, what's different
7 about common core, what is hard - - .

8 MS. FRAY-OLIVER: So, as I said, that's
9 dimension two of our rubric. And the first area
10 for us is really taking that - - standard and
11 looking at evidence of whether or not, whatever
12 the material, the activity, whatever experience
13 the student is having, whether it's being
14 assessed, actually elicits evidence of the
15 standard, what the standards are specifically.
16 But the next dimension for us is really thinking
17 about whether it promotes the instructional
18 shifts, which are focus, meaning that whatever
19 the students are engaged in, that it's focused
20 on high priority standards, every grade has
21 identified what kids should be working on the
22 majority of their time. And then the other
23 piece for us is whether there's coherence in the
24 materials, whether students are actually making
25 connections. And are those connections clear

1 for both the teacher and the student, right?
2 So that kids stop seeing concepts as discrete
3 topics, which, for a lot of us, is what
4 mathematics felt like in the past. But the
5 shifts that are really identified and called out
6 really ask for kids to be able to make those
7 connections and supports teachers in identifying
8 those connections. And the third shift is
9 rigor, which is composed of fluency, helping
10 kids to do things with speed and accuracy, and
11 then part of--the other part would be deep
12 understanding, which allows kids to actually
13 write about their understanding of the math, an
14 application which allows kids to apply the
15 mathematics without prompting, which is
16 something that has been very new for teachers
17 and we have a common core library that hopes to
18 serve as an example of what that can look like.
19 And so, the common core fellows spend a lot of
20 time helping to develop those tasks, but also
21 reviewing tasks to help give teachers insight
22 into what tasks and units can look like that
23 actually provide these opportunities.

24 MS. ALLISON: Well, so the fluency piece is
25 actually something that we sought early on with

1 resources, those are really the common thing
2 where we felt like, people were like, "Oh, yeah,
3 we got fluency, that means they do a lot of
4 problems all in a row." And then they'll
5 demonstrate fluency, and they'll get a sticker
6 or a badge or whatever it is. And so one of the
7 things that we've been pressing back and forth
8 with, with curriculum materials, which may be
9 applicable to those of you who are thinking
10 about math apps or math materials, is this idea
11 of what is fluency, and it's not just
12 memorization, and it's not just that they do it,
13 a lot of it, very quickly, but these ties into
14 conceptual understanding and application that
15 really differentiate fluency from what we kind
16 of talked about in the past.

17 MS. FRAY-OLIVER: Yeah, so I think it's that
18 balance that we're trying to get teachers to
19 see. Because initially, when they see the shift
20 of fluency, it's like, you know, for the math -
21 - , everyone was kind of like, yes, told you
22 they need to do things fast, and the validation
23 of actually timing them, and they have to do it
24 a bunch of times. But really getting them to
25 see that there needs to be a balance, and that

1 the conceptual really does influence a
2 student's ability to develop fluency. And I
3 would just say another big thing for us has been
4 getting teachers to also understand that when we
5 talk about alignment, that is not just to the
6 standards, the content standards, but also to
7 the math practices, the eight practices that
8 really speak about what student--their behavior
9 and the way they think and their reasoning, what
10 does that look like and how do you know a
11 student's proficient in those practices? And to
12 be honest, I think it's part, as we looked at
13 resources and talked to teachers and see them
14 even trying out things, they struggle to think
15 about how do I know this thing that I've created
16 and put in front of my kids actually provided
17 the opportunity for them, let's say, to make
18 sense of something and persevere? How do I know
19 that they're persevering? Is it because they
20 didn't give up? Or, similarly, another practice
21 asks kids to critique, to construct a viable
22 argument and critique the reasoning of others.
23 I think for teachers, this whole new experience
24 of how not only do I provide that opportunity in
25 my classroom, but how do I elicit evidence to

1 know they're actually doing it? And if
2 they're not doing it, how do I support them in
3 learning how to do these things? So I think the
4 idea of math reasoning in the classroom and
5 discourse and planning and all these things have
6 been a new type of conversation for teachers.

7 MS. ALLISON: And we've been reviewing
8 materials, that's another place where we see
9 developers are either really missing the mark or
10 really hitting it, that the standards for
11 mathematical practice are not a checklist, and
12 that often there are, often there are places in
13 the work where of course maybe this could get to
14 perseverance, or it could get to critiquing the
15 reasoning of others, but actually there's focus
16 within this particular standard that has to do
17 with looking for and making use of structure,
18 and so that's where you're going to hit on this
19 problem, where a child is really going to look
20 at an expression, and it's about examining
21 structure. Although, maybe they'll go back to
22 some of the other standards in mathematical
23 practice through that, but that it can't be a
24 checklist, and so the materials that we've seen
25 where we see a lesson that has a couple of

1 standards outlined, and then it says standards
2 for mathematical practice, and they're all
3 listed. And that pretty much right away gives
4 us an idea, that the people who are constructing
5 those materials don't really understand the
6 standards for mathematical practice, nor have
7 they really looked deeply in the standards. And
8 I would just say in terms of need, this idea of
9 this shift of having focus has been
10 particularly, I guess, daunting for teachers,
11 because the idea is with focus, it means you
12 have more time. But with time, means you need
13 more resources, or you need to understand, how
14 do you take a concept that in the past was
15 presented over the course of a week, and now,
16 you have eight weeks to teach a concept to them.
17 It has been something that has been very
18 challenging, in more of a oh, I need to find
19 more worksheets, or oh, I need to find more
20 problems, and how do you get them to understand
21 that this provides the opportunity to leverage
22 those practices and try different problems and
23 get kids to think and talk about math. And I
24 think for them, the idea of having a real world
25 problem and applying mathematics without

1 prompting is a foreign idea. So letting kids
2 actually having a problem, like what is a
3 problem versus a word problem, you know, they're
4 used to that little blurb, and they're just
5 like, if I use this property to find this
6 answer, but just given a real world situation
7 with no guidance around mathematics allows for
8 you to use all this time, but they don't have
9 any examples of that. And then how do you
10 facilitate that in the classroom with some of
11 the things they're struggling with?

12 MALE VOICE: When you say do mathematics
13 without prompting, do you mean literally
14 prompting? Like, prompting would be the teacher
15 says to the kid, okay, here's this problem about
16 collecting trash in the number of garbage
17 trucks, I want you to figure out the number of
18 garbage trucks, I mean, is that prompt - - ?

19 MS. FRAY-OLIVER: Not the prompt in the
20 sense that you tell them what you want them to
21 determine, it's when you tell them how to
22 determine it. So when you say, apply this type
23 of mathematics, use the distributive property to
24 rewrite this, or if you give them a really rich
25 problem with all these situations, and then you

1 say, "step one, create a graph that shows this
2 relationship, make sure in the x-axis, you have
3 this variable and that." The kid doesn't have
4 to demonstrate any understanding or bring to the
5 problem any--they're not - - they're following
6 the steps, your prompts. And so providing those
7 opportunities - - .

8 MS. ALLISON: But with the modeling
9 problems, those have been particularly sticky,
10 because often these real world problems aren't--
11 they don't bind you to the content standards in
12 the same way as a well-constructed word problem
13 does. And so helping teachers find places where
14 there's real modeling opportunities within the
15 world that can also address content standards
16 and knowing what content standards don't lend
17 well to those. And so maybe we aren't going to
18 try modeling problems around that. And that's
19 okay, too. And making--

20 FEMALE VOICE: There's a question over here,
21 too, sorry.

22 MALE VOICE: I'm sorry, I didn't want to--

23 MS. ALLISON: Go ahead, no go for it.

24 MALE VOICE: Is that okay?

25 MR. HODAS: Yeah, go ahead.

1 MALE VOICE: As you were talking about
2 just some of the more qualitative aspects of the
3 common core, the perseverance and those kinds of
4 things, I was wondering whether or not the
5 discussion with teachers is kind of - - idea of
6 grading, and how grading has changed, or does it
7 change and how do you get it to change? I'd
8 love to just hear how you guys think about
9 grading the contents of this alignment of the
10 common core?

11 MS. FRAY-OLIVER: So that has also been - -
12 a little bit as part of our evaluation when we
13 look at whatever the resource does around
14 assessment and student evidence, the quality of
15 it. And for us, since, you know, - - really
16 giving us an opportunity to start thinking about
17 rubrics and how to do, how to analyze student
18 work through the lens of the standards, which is
19 very different, right, so you can't just give a
20 check plus anymore, or really neat handwriting,
21 or you did really great today in class. Like,
22 your teacher comments need to also talk a little
23 bit about evidence of the content and the
24 standards, and I think what the common core
25 allows for us to start thinking about is how can

1 you provide feedback on student work to a
2 student in terms of the content? Or how can you
3 show a student's performance along a continuum
4 towards a standard, right? So if you know the
5 progression of what--how can you place the
6 student along that continuum, and say this is
7 where they are, so now I can make instructional
8 decisions.

9 MS. ALLISON: But also how can you not make
10 that damning. So we've been working a lot with
11 formative assessment being actually formative,
12 and fighting against the grade book reflex,
13 which is, okay, I know that this student is on
14 this continuum and so they have a 60. And so
15 then at the end of whatever the marking period
16 is, that 60 somehow gets averaged into their
17 score, even though they actually have met
18 standards. And the looking at student work has
19 helped to press that, and also an emphasis on
20 formative assessment, and what does it mean to
21 actually look at some information from a
22 student, whether it's an exit ticket or sitting
23 down and listening to their conversation, or
24 seeing a snippet of their work, and then saying,
25 this can't be graded. You cannot put this in

1 your grade book, what would it look like if
2 you couldn't put it in your grade book, what
3 would be your next instructional move be? And I
4 think it's a big culture shift, especially with
5 math teachers, because they typically often - -
6 quantitative.

7 MALE VOICE: So we create ed products and
8 content for the teachers, and a lot of it - -
9 but we also emphasize strongly on critical
10 thinking in order to - - challenges and - -
11 questions. Is there, are there any common core
12 standards that are simply aligned just - -
13 critical thinking and developing the skills that
14 aren't necessarily subject based?

15 MS. FRAY-OLIVER: So, for us, I mean,
16 obviously in the work that I do with evaluation,
17 the lines is always in alignment to the
18 standard. But what we find is that, and what we
19 really push is that you really can't have the
20 practices without content. So I can't assess a
21 student's ability to reason quantitatively and
22 abstractly unless I'm talking about some type of
23 content, right? You can't make--you can't
24 construct a viable argument unless you're
25 talking about math content. So we really

1 emphasize, try to emphasize the teachers, that
2 there should be a strong relationship between
3 the opportunities you provide around critical
4 thinking and reasoning, and the actual content
5 you're assessing. But I think Courtney's
6 earlier point, is the idea that sometimes, with
7 those modeling problems and that really - - it's
8 hard to do that really one-to-one match or
9 ensuring that you're checking everyone. But
10 we'll definitely say that even with questions
11 that will do with critical thinking, there'll
12 always be content around that.

13 MS. ALLISON: And possibly more - -
14 standard, that there are pieces in the letters
15 and standards that have to do with that kind of
16 thinking, but pressing that to not--never be
17 outside the context of some sort of content,
18 because that gets you away from, we spend the
19 first month of school setting up to do the work
20 of school, and that makes many of our hearts
21 beat fast and go, oh my gosh, how many days was
22 that where - - content. In the back?

23 MALE VOICE: - - question - - first grade
24 math - - apart from - - for establishing - -
25 mathematical thinking - - . - - helpful later,

1 what's your position in those - - ?

2 MS. FRAY-OLIVER: So cases in which there's
3 relevant content, things that you want to teach
4 a kindergarten student but may not be in their
5 standards. Well, I think that really takes us
6 back to focus, and it's really part of the
7 shifts that we're looking for, particularly in
8 materials that we're putting from the students,
9 that to support teachers in making the shift, to
10 spending the time in the right places, and
11 allowing for the major work of the grade to be
12 covered, we really are against the idea of
13 bringing in other concepts, because we find that
14 it's hard for teachers to make those decisions.
15 So if presented with the option to spend six
16 weeks on ratios and proportional reasoning, but
17 then I see there's a bunch of work around
18 quadratics, I may want to bring--I'm not going
19 to spend six weeks because I can get to
20 quadratics. We want to make sure that what's in
21 front of them is really focused and limited to
22 help support that work.

23 MS. ALLISON: Also I want to tease out on
24 what's the strategy and what goes toward the
25 standards. So if you're talking about students

1 learning about - - is that getting them toward
2 a better understanding of evens and odds and
3 other things they're going to--then that's a
4 strategy, it's not necessarily a different
5 content standard. So, I mean, we find a lot,
6 that there's a lot of arguments sometimes with
7 teachers who have attachment to certain
8 problems, and they'll look at curriculum
9 materials and they'll say, "Oh, but I would
10 definitely do the dice game for that." And so I
11 wouldn't use these materials. And you're
12 thinking like, let's take a moment and say okay,
13 what does this problem do? Does it achieve the
14 same thing that your dice game does? Okay, then
15 is that a logical switch? Does that mean you
16 just discount this curriculum or is it actually
17 just a personal preference? You had a question?

18 MALE VOICE: So I think you were starting to
19 touch on what my question is about. I look at
20 both the sort of market demand and what's
21 currently on offer, still being very - - divided
22 between curriculum as one set of tools and
23 resources, instructional tools - - tools and
24 resources, and the classroom management,
25 behavioral management, information management

1 tools among other set of resources. I'm
2 wondering how you guys are thinking about the
3 ways in which new technologies can integrate
4 those things and break down those barriers and
5 what you would like to see in tools that hope to
6 bring integration to - - tools?

7 MS. ALLISON: Classroom fixing tools?

8 MALE VOICE: Well, I mean, even breaking
9 down that distinction, like a student facing - -
10 teacher facing - - pieces of a connected
11 technology or - - .

12 MS. FRAY-OLIVER: So we think a lot about
13 that, in terms of evaluation, just around
14 quality and utility for teacher use. That part
15 of it is at whatever resource the teachers have
16 that is comprehensive, right. So maybe all the
17 contents there. But does it also support in
18 being able to teach the materials and what does
19 it mean to teach? You know, there's all the
20 different lenses in capturing the data, at the
21 same time you want to make sure you're engaging
22 - - kids are - - from the beginning and actually
23 doing the work, and how do you actually give an
24 exit ticket and make sure you get it back at the
25 end. And so we've thought a lot about how can a

1 resource support that, and what are ways in
2 which we can - - and to be honest, it has been
3 very segmented. So a teacher planner is always
4 a separate book, and then the actual
5 assessments, and then you can go online and you
6 can track your data, and for us, it's like,
7 well, can the kids, can the--or the teacher has
8 to manually input the data separately, are they
9 going to do it. And so these are things that -
10 - pushing to see in resources for teachers that,
11 knowing that it's hard for our teachers to be
12 online during the day in schools, because it's
13 not always as reliable, and you know, depending
14 on them to go home when they're tired - - that
15 we need it to be something that's very user
16 friendly, but also very accessible. And I'm not
17 going to five different places, but more
18 importantly, that I see how they're all
19 connected, and so I would say if anything, the
20 resource would need to be relevant and not
21 require them to have maybe multiple apps, but
22 that within one tool, I can - - different
23 section and get to the place I need to be, and
24 understand why we're all connected.

25 MS. ALLISON: I'd also say that just having

1 just talked to one another, one place that the
2 current large publishers are still living in a
3 land where everything is in silos, and that
4 that's just so incredibly difficult for
5 educators for a variety of reasons. And so,
6 even if things are separate, that they're able
7 to talk to one another, that you're always able
8 to download your data into Excel, that you're
9 able to upload things into a variety of formats,
10 those are kind of the user givens that exist in
11 the business world, but sometimes education
12 feels that it's really lagging behind. So a
13 teacher can enter their data in an excel
14 spreadsheet if they're not online at school, but
15 they know confidently that that's going to live
16 within whatever system that they're using. And
17 then the open educational resources, which are
18 really coming when you talk about what we have
19 on the common core library, what we haven't
20 engaged and why are all of these other places
21 that you can gather content from, really making
22 sure that search functionality is broad, and
23 taking advantage of those tagging standards so
24 that teachers know that when they're performing
25 a search, even if it's from within a system,

1 that it's pulling from multiple places - -
2 helpful.

3 MALE VOICE: - - that the common core - -
4 inherently supports - - type of stuff and
5 teachers going out and getting things, - -
6 direction of more diversity of materials or more
7 sources being brought into a single classroom?

8 MS. ALLISON: I think so, and then it
9 increases the complexity.

10 MALE VOICE: Right.

11 MS. ALLISON: And so already we're seeing
12 teachers who, if they don't have a math
13 curriculum, are going, "I looked at Georgia," "I
14 looked at Alaska," "Oh, I'm using Tennessee,"
15 and you're thinking, "Oh, gosh, that's a lot."

16 MS. FRAY-OLIVER: And the work of--for us to
17 be on top of it, so if we are being--"So did you
18 see the Georgia thing?" I'm like, "Oh, yes, we
19 did see"--you have to make sure to be on top of
20 all of the - - what's exciting is the
21 opportunities for collaboration and sharing best
22 practices, and being able to come to one place.
23 I mean, if districts are collaborating
24 potentially, what we're seeing right now is
25 everyone has their own website, right, but

1 ultimately, they may link to someone else,
2 like that would be fancy, if they link to
3 someone else. But there isn't that space where
4 I could go and pull a resource from anywhere,
5 but then also ensure that it's high quality, and
6 that's obviously something we think about that
7 is one thing if there's a random, you know, Joe
8 Schmoe tagging things, but how do--and they say
9 it's aligned, and so I'm trusting that, and
10 assuming that I have very limited time, how do
11 you also ensure that the things you're getting
12 are quality, and not in this way that it's
13 extremely overwhelming, because of someone who
14 handles supporting reviewers takes a lot of time
15 to review. So being able to set up a structure
16 that makes the ratings for an item clear, but if
17 something isn't rated officially, how do you
18 still support a - - ?

19 MS. ALLISON: You had a question.

20 MALE VOICE: Is there any consideration
21 around - - working on the - - common core sets -
22 - across - - there's different subjects, but if
23 you are, say, writing about an article about the
24 constitution, that's informational text, so that
25 - - about the constitution, and maybe they're

1 using--they're writing an argument expressing
2 - - and maybe they're using - - to show - -
3 sections across multiple subjects, or do you
4 just go, this is a social studies resource, or
5 this is, you know, a - - resource or this is a
6 mathematics resource. How is that - - ?

7 MS. ALLISON: I'd say it's in its early
8 stages, it's still pretty siloed. I mean, even
9 our most--even schools that are doing some of
10 the most advanced work are only now beginning to
11 do that kind of cross-curricular planning. And
12 so assessing on those different levels, if it
13 includes a graph, does it count as math and
14 interpreting data? Or is that part of the
15 literacy standards? I don't think there--there
16 hasn't been as much work on that that I've seen.

17 MS. FRAY-OLIVER: Yeah, and I think that the
18 science and social studies are just making sense
19 of how they keep their content alive in the
20 literacy standards, and finding that blending.
21 So I think--and seeing a few opportunities for
22 math and science to collaborate a little more,
23 but I would say across all subjects or more of
24 an interdisciplinary approach hasn't been at the
25 forefront of the work, because I think so much

1 of the time has been making sense of it within
2 your own grade, I mean your own subject. Yes?

3 MALE VOICE: Who - - which was that there's
4 all this - - out there. And it's great for - -
5 use it, but to me, and what I found is that it's
6 almost - - where you - - which is not - - that
7 over the years has been created - - here's an
8 expression Y equals MX plus B is a complete
9 vacuum. And you're going to get a - - on our
10 website. But if you need to bring it all
11 together - - question, have you seen tension
12 there, where - - stuff that's really hard to
13 make sense of it, and how do you actually
14 convert that into - - ?

15 MS. ALLISON: Which I say is--we're still
16 grappling with how do you help teachers get to
17 know the standards really well, because if you
18 know standards really well, and then you can
19 apply that, because you'll know whether or not
20 it's aligned. So right now, to a certain
21 extent, the knowledge of the actual standards in
22 themselves is in its infancy, and then so that's
23 why they're more willing to say that - - say
24 it's aligned, it says 7 - - . But if you
25 actually really have a depth of knowledge of the

1 standards, then you're going to be able to do
2 that much more broadly. I mean, what we haven't
3 seen is applications or software or much of
4 anything as of yet that isn't face to face tools
5 that helps teachers to make sense of the
6 resources in a context of the standards
7 themselves.

8 MS. FRAY-OLIVER: And I think that teachers
9 had that comfort with the standards, they'd be
10 better able to make decisions around a resource
11 that may be high quality in another area. So
12 for the work that we do, like I said, it's
13 across different dimensions, and there may be
14 something that's great in terms of how useful it
15 is, or maybe how engaging it is, or how it
16 supports a set of diverse learners, but it's not
17 completely aligned to the standards, and so
18 there's that tension. So does that means we
19 don't want any teacher to see this ever? Well,
20 no, a teacher who's familiar with the standards
21 and could tweak this and take on the work for
22 where it's short, where it's not really meeting
23 the bar, it'd be great for that teacher to have
24 it. I think that part of the struggle is you
25 can't account for whose hands it would fall

1 into, but I guess in my dream world,
2 originally it was this idea that there was this
3 - - space, that there was some type of
4 indication across maybe five badges or signals
5 that you can tell that something maybe fell
6 short under alignment, but it got a really high
7 rating for meeting diversity needs or usability
8 or something else. But that I'd be able, as an
9 informed teacher, to say, "Oh, it's not totally
10 aligned, but I must still look at it, and I know
11 I'm going to have to go back to my standards and
12 make it better." I think that requires, though,
13 an understanding of the standards that, because
14 of the stage we're in, teachers are - - .

15 MALE VOICE: - - there is two stages - - one
16 is for teachers that - - understanding of - -
17 standards - - . So that's one challenge. But
18 let's say, even after you have the understanding
19 of standards, you still have to - - all your
20 resources together, so that - - . So it seems
21 like that's the second stage following - - .

22 MALE VOICE 2: I thought I'd - - . I know
23 that within math, at least it's divided into
24 these sort of broad domains - - functions and
25 probability. But at least from what I remember,

1 you know, - - math in New York, it was divided
2 into subject, sequential math subjects - - . So
3 my question is whose responsibility is it to
4 determine which bits and pieces to begin during
5 which years? And would you say that it's more
6 useful for people like publishers or for people
7 - - content to structure their content according
8 to the domains defined by the common core
9 standards or - - ?

10 MS. FRAY-OLIVER: So for us, it's part of
11 that coherence. So we talked a lot about having
12 the content, you know, connect with both - - so
13 we don't want to see materials just focused only
14 on one domain and not going in contact from
15 across domains. But part of the documents that
16 are highlighted on the back of the sheet
17 provides some resources around the standards
18 that we used around the major supporting and
19 additional work of the grade, which I think is a
20 whole new idea for teachers to really say that
21 the major work of the grade, and which we should
22 be spending 70 percent of your time on are these
23 big topics, right? But then there are these
24 supporting topics that you should spend another
25 part of your work on, and then there's this

1 additional topic that you should spend a small
2 amount of your time. And the idea - - standard
3 supporting, that means to support something
4 major, and so we have these opportunities to
5 bring concepts together, maybe across domains
6 across the year. And I think that's been one
7 thing for teachers to understand, that how do I
8 not teach these things in an isolated way? How
9 do I not just teach all the major work?
10 Because--but also think about how do I bring in
11 support in a meaningful way, and when are
12 opportunities that some of these additional
13 topics may be relevant, and so now I'm going to
14 teach it now? And I think part of our struggle
15 is that these all exist as separate documents.
16 So I have my standards, that's one book, so I'm
17 flipping over there, or maybe it's one app,
18 there's only one common core standard app, and -
19 - made it, but it's like really hard to
20 navigate, because it doesn't have a lot of
21 immediate things in math of the standards that
22 help. So like, the overview for a grade gives
23 us a sense of what math looks like in this
24 grade. But that only lets you hit on individual
25 standards so it promotes that work. So there's

1 that one resource, but then at the same time,
2 I would love to know, well, is this standard
3 major work? Am I supposed to be spending time
4 here? Well, I have to go through another
5 document for that. And then when I'm reading a
6 standard, and I'm like, "But wait, where does
7 functions come from? When did kids first even
8 start thinking about this?" And I have to go
9 through the learning progressions argument to
10 see how to trace throughout the years. So
11 there's all these documents that exist in
12 separate places that never give a teacher an
13 opportunity to kind of just at one place make
14 sense even one experience, just sit there and
15 tap away - - all the math.

16 MS. ALLISON: So maybe it's worth just
17 briefly--I don't know how many of you are
18 familiar with any of these things. This is not
19 an exhaustive list. But the first one comes
20 from a website that's authored by one of the
21 standards authors, Bill - - out of the
22 University of Arizona, and it talks a lot about
23 the learning progressions and the progressions
24 and the mathematics standards, and so this is
25 one example that is a visual that he uses around

1 the major floes of - - reading to algebra.
2 And since so many people are interested in
3 remedial work, in particular New York City,
4 where we have the sixth grade challenge, of kids
5 that arrive to middle school not ready, or the
6 high school challenge, of kids that arrive to
7 high school not ready, understanding what skills
8 or what conceptual understandings might be
9 missing. This has been helpful--this has been
10 very helpful for teachers to look back and make
11 connections across the grades. The illustrated
12 mathematics website is actually--it's--this is a
13 really interesting project, because they have
14 single math problems that illustrate math
15 standards. It's limited in terms of its
16 usability, because it's very pure. It's like
17 this problem exemplifies this exact standard,
18 which in some ways can drive against the kind of
19 coherence you want, but it is helpful to
20 understand the language of the standards
21 mathematically. And so, they also map the
22 different strands and how the domains go through
23 and you can see that probability and statistics
24 doesn't happen until middle school. This
25 particular diagram does not identify the major

1 work of the grade in the same way. The park
2 site that is listed here, and we reference--
3 because we're part of the park consortium, and
4 the testing eventually will be driven by that,
5 that's another reason why I would emphasize
6 going with the standards in the way the
7 standards are organized as opposed to some other
8 organizing structure in terms of viability for
9 use at least in New York City or any park
10 states. But the wiring diagram I didn't include
11 here, if you haven't seen it, you'd understand
12 why, it's like this long. But it does track all
13 the individual standards and how they connect to
14 one another, and it's kind of the master
15 architecture underneath the math standards, and
16 so if you're looking at building anything that's
17 the least bit adaptive, that also would be
18 useful to look at, and it's accompanied by a
19 bunch of other technical specifications that's -
20 - standard authors have used. And it's helpful
21 for professional developers, and it's helpful
22 for developers in terms of computers. It's not
23 necessarily a teacher - - document, so it's not
24 something that I would show a teacher who's
25 having trouble understanding how the standards

1 are built. But it is something when we're
2 trying to look at pathways of learning as
3 professional developers, we will go back to it
4 and take a look. So, but not on here is the
5 common core library, which you can get to off at
6 the DOE homepage. And if you haven't poked
7 around the common core library, then I
8 definitely recommend looking at the resources
9 that are there and the way that the Department's
10 talking about the standards and - - standards.

11 MALE VOICE: - - teacher, how would - -
12 assessed whether or not any of the standards - -
13 ?

14 MS. FRAY-OLIVER: So we do alignment in the
15 same way, I know for ELA - - because what's the
16 official content or topic or subject you're
17 supposed to teach? That's not defined. But it
18 does a great job of doing, showing the staircase
19 for the skills as well as this idea of text
20 complexity, it has been a real struggle for our
21 schools to get behind and handling the reading
22 levels that our kids come in, but also at the
23 same time meeting the expected text complexity
24 for a specific rate. I would say for us we
25 still do very close alignment. We look--we will

1 read a prompt. We'll look at what students
2 are asked to do, and we'll look specifically to
3 the standards to see where the kids are at - -
4 construct an argument, or are they actually
5 being asked to give an opinion when they are in
6 seventh grade. They should be thinking about
7 making argument and when is counterargument
8 coming in? So the standards still provide for
9 us in ELA opportunities to hold them accountable
10 to specific things that we hope to see them
11 doing whenever they engage in any type of
12 writing or reading prompt, knowing that the
13 actual topic or subject may be different across
14 schools, because there's no set subject or
15 content.

16 MS. ALLISON: And is your question how's the
17 teacher assessed on whether or not? I mean, so
18 without pretending to be a teacher evaluation
19 expert, which I am not--what? No. Without
20 getting into - - and all of that business, I
21 mean, so there are multiple measures that are
22 currently in the works, one of those is
23 standardized tests, and so how your students do
24 in the standardized test is one way that
25 teachers are evaluated. Another is, you know,

1 they're looking at multiple measures in terms
2 of looking at student work in a variety of ways,
3 as another measure of that. And then I would
4 say that principal observations and the tools
5 around those things are evolving both with New
6 York City, with the - - framework, but then also
7 some of the other tools that are evolving around
8 specific content area - - and things that you
9 can expect to see in classroom, because there
10 are speaking and listening standards, and other
11 market and performance based standards that
12 you're not going to see in testing and work in
13 front of you. And so, multiple ways, but
14 generally all based in some sort of student
15 output I would say. Meghan?

16 MS. MEGHAN: So, as we, as a city, and as a
17 nation begin to embrace the common core, which I
18 think is the best thing to happen in education
19 in a long time, there's also this conversation
20 going on nationally about online learning,
21 anytime anywhere learning. So for the
22 curriculum developers in the room and for those
23 otherwise, what do you guys think about, if you
24 think about--Courtney, you were saying that we
25 had this problem of kids entering sixth grade

1 not always math ready, and sometimes other
2 content areas, but math particularly as well as
3 high school. So teachers wrestle with this
4 problem of having, you know, 30 kids in the
5 class. Unfortunately - - more often than that.
6 We'll call it 30 base 10 - - . So when those
7 kids--we know they're not all learning in the
8 same pace, we know that they all don't come to
9 class with the same sort of preconditions for
10 learning, so as we think about developing
11 content in a blended space or an online space,
12 what are your opinions and what are you guys--
13 have you been starting the conversation about
14 having kids move at their own pace, knowing that
15 - - needs to be really at the forefront of that,
16 and that's what people misstep the most, right?
17 Learning can completely take place in an online
18 space, and you know that - - teacher - - . So
19 how do you make sense of that sort of national
20 conversation around anytime learning, in the
21 face of trying to help a nation of educators - -
22 much more deeply about what kids need to learn
23 and why?

24 MS. ALLISON: I mean, I've seen so little
25 good online pedagogy for teachers to use in

1 classrooms, that is often is oh, if I'm doing
2 remedial work, those kids can go to the back and
3 get on computers. And then it actually limits
4 the amount of conversation that those kids have
5 with a trained professional educator who has
6 spent years learning content. Or, those kids
7 are really advanced, and so they're going and
8 doing something online, and they're watching a
9 combination of videos and they're clicking
10 through something and maybe they're asking some
11 questions. The few places that I've seen some
12 interesting work is where collaborative tools
13 are actually used between students and between
14 students and teachers, so even something as
15 simple as a projected Google doc, where students
16 have a combination of out loud answers and work
17 that they're showing in a doc in real time so
18 that you get kids that are willing to answer out
19 loud, and you get kids perhaps who are more
20 comfortable sharing their thoughts in other
21 ways. Or ways in which kids are collaborating
22 to solve different components of a problem, with
23 the place that they come to share that
24 information is online. But there's that whole
25 piece about what does it mean to do blended

1 learning in a classroom with kids that isn't
2 go watch a video and answer a bunch of questions
3 in a glorified testing situation. And then how
4 do we use that information formatively to re-
5 engage kids in their learning?

6 MS. FRAY-OLIVER: And I guess just to add to
7 that point, like the idea, the standards really
8 push for supporting students who need
9 remediation to engage in the grade level
10 content, and that teachers have to find this way
11 of being able to master teaching grade level
12 content, in a way that supports students who may
13 be struggling. Which is clearly something
14 that's challenging for teachers, but that you
15 don't spend half of ninth grade teaching eighth
16 grade, or going, oh, my kids can't multiply. So
17 you spend literally weeks teaching them, that
18 compromises the focus, right? But part of what
19 they need is to understand, well, if I am going
20 to teach this topic that requires certain prior
21 knowledge, what are ways that I can infuse the
22 prior knowledge, make sure I'm supporting them
23 with it, but at the same time pushing them
24 along? And that's one need that we definitely
25 have seen across the way.

1 FEMALE VOICE: Just building on that. My
2 understanding is that brain research shows that
3 kids retain more learning if they can connect
4 with their learning as some - - in the past. So
5 in terms of, I guess, if you agree with that,
6 what is the demand for multi--bringing more
7 multi-modal resources into the classroom in
8 terms of - - the contacts for a particular look
9 at coherence - - real world problems, you'll
10 think there'll be more of a demand for videos
11 that provide a contact - - and then going into
12 the collaboration. To what extent are we going
13 to be harvesting and talking about real world
14 problems - - and bringing it into the classroom,
15 just to provide context, not as the main, not
16 from an online kind of learning environment, but
17 to provide ways for students to better relate to
18 the material?

19 MS. FRAY-OLIVER: I definitely, and we've
20 seen a little bit of some resources where - -
21 are a little more, I guess, more independence
22 for the student as they're engaging in a problem
23 to, you know, click and explore and get some
24 math background that may not necessarily be at
25 the grade level. I definitely think we haven't

1 seen it in a way that it's been-- - - that
2 doesn't compromise rigor in the classroom, or
3 doesn't create that situation where the
4 student's left out of loop, or left to navigate
5 on their own. And then there's really no data
6 or information on whether or not they've learned
7 anything differently. So I would definitely say
8 for us that we could--I could definitely see it
9 happening in a way that's successful, but I
10 think the focus would have to be kept in mind.
11 I think so, balancing coherence and focus is
12 something that's important.

13 MS. ALLISON: And acknowledging that the
14 infrastructure in a lot of classrooms may or may
15 not consistently support that. So having like a
16 video that's exciting, that sets the context for
17 a problem may be possible in some places, but
18 it's just as likely, particularly if it's a
19 large file and it's streaming, that it won't
20 work, that - - technology lies in the classroom,
21 sometimes for the students who need it the most.
22 And so like a reliance on that is a double edged
23 sword, I think. And we're seeing some more of
24 it.

25 MALE VOICE: The work that you guys are doing

1 - - a tremendously - - attempt - - both in
2 terms of gathering and then evaluating, and
3 training for practitioners, and ultimately - - .
4 Do you see like a - - there was a - - something
5 that would really - - less rigor intensive - -
6 or teachers - - turn on their work, or making it
7 happen - - . Where is that - - and say, if you
8 could move that a little bit to get lots and
9 lots of - - ?

10 MS. ALLISON: I mean...

11 MS. FRAY-OLIVER: So, having evaluated tons
12 of resources and having had them, developed
13 them, and then putting up exemplars, by - - our
14 website has, you know, a very impressive amount
15 of page views and visitors, not only from the
16 DOE, not only from New York, not only from the
17 United States, it's really exciting to know
18 that. But sometimes I wonder if there was more
19 of a--maybe a larger venue, or a different type
20 of venue where people could share, not only the
21 materials we produced, but our best practices,
22 our thinking. Some of the conversations, or
23 just some of the--I don't think that there's a
24 structure that allows for what's being done with
25 these 300 fellows, or even in a teacher team

1 somewhere. I'm sure there are great things
2 happening across all states, and there just
3 isn't that place where you can see the thinking
4 or best practices or work of other districts.

5 MS. ALLISON: - - not very playful. You
6 know on Instagram, where if you take a picture
7 on Instagram, you can see it on a map, and - -
8 the other people who have taken something in the
9 geo-located thing also that picture pops up, and
10 you're able to see everyone who took a picture
11 in front of the Empire State Building on a
12 certain day. And there are all these different
13 education resources, but nobody who is
14 connecting the dots between them. And so you
15 don't ever get to see kind of a picture of these
16 teachers doing work here, as well as resources
17 that might exist on a common core library, as
18 well as some student portfolio stuff that's up
19 somewhere in any way that's playful and
20 engaging, and makes you want to participate in
21 what is a national conversation. It just
22 continues to be kind of dry and unsexy.

23 MALE VOICE: This may be more of a technical
24 question, but those of us who want to get close
25 to - - are there any DOE-endorsed APIs that - -

1 using to - - or do you want to stay a - - ?

2 MS. ALLISON: There are APIs. You'll get
3 that in the next session. There's all sorts of
4 stuff.

5 MALE VOICE: I'm not sure specifically
6 around common core content. I've heard academic
7 benchmarks - - I don't know.

8 MS. ALLISON: The - - tagging standards, and
9 there's a bunch of stuff that I would say yes.
10 The DOE is moving to a place where it would
11 prefer not to have individual conversations with
12 each vendor in order to have individual
13 customized solutions for integration, for sure,
14 for sure.

15 MALE VOICE: Just, on that last conversation
16 you were having - - resources where - - reviews,
17 that stuff - - . And you guys can ask for it,
18 and so - - . But the question is, I'm really
19 curious to hear about what your vision for what
20 the school looks like in 5 to 10 years, and what
21 - - want to see the restructuring of the school
22 and the classrooms. Are we going to have a lot
23 of schools with open auditorium style - - what
24 are the schools going to look like? So when
25 we're developing resources, we can be thinking

1 ahead to a new kind of school, a school that -
2 - very well.

3 FEMALE VOICE: - - I mean I think - - this
4 notion of, you know, - - back to our own
5 experiences - - regards to - - myself or - -
6 others. School's generally - - generally 10
7 months a year, someone else generally decides
8 what courses a kid takes when. Someone else can
9 decide when and what a kid eats for lunch, what
10 she's eating every day. The adults are making
11 decisions about kids they never met before, and
12 that's just broken. It's just broken. And so
13 the school of the future may or may not control
14 - - but I think it's much more about a school
15 that's centered around what each of the
16 individual kids need, needs both as a - - . And
17 so I think that from a place with - - school of
18 the future looks like, I hope they don't all
19 look the same, that's for sure. I mean, I
20 certainly hope that schools have more lifelong
21 teachers first of all, who are interested in
22 that class as a true career - - you just don't
23 see - - districts around. I mean, talk about
24 laborious - - think about between Courtney's
25 labs and all the fellows, those kinds of

1 conversations. If there's about 600 teachers
2 penetrating that conversation to a larger
3 system, we're going to see data that says not
4 only those 600 teachers - - probably 6,000
5 teachers, if not 16,000 teachers - - longer if
6 they're able to constantly perform their craft.
7 So I think, and hope, that we're going to be
8 seeing teachers who know kids better and know
9 what they need better, and they have the tools
10 to think differently about what those kids need.
11 I hope that we don't silo the curriculum much
12 longer, I hope that we don't have math class and
13 science class and English class. I think we
14 should have school. And it doesn't have to look
15 the same every day. I would like to see in the
16 school one scenario - - . It would be nice to
17 see schools from - - a lot more frequently, so
18 that what school looks like in September for
19 kids in terms of the schedule or in terms of the
20 curriculum isn't what at all it looks like in
21 November. We need to build schools that are
22 much more malleable and what's more quickly
23 responsive to what's going on in those schools.
24 We also need schools that are more cost
25 effective. So the amount of money that we spend

1 around schools in New York City is staggering.
2 We get money per child, but we spend - - we
3 spend money on things that aren't sustainable
4 for the long term. So we need to build schools
5 that are more sustainable, but in terms of the
6 educational quality that our students get, but
7 also we need to be more efficient about how we
8 spend funds, so that we are giving kids the best
9 education that - - . So - - for all kids.
10 There is going to be a space for online - - I
11 mean, I agree with what Courtney said
12 completely. We need to have--the world doesn't-
13 -we live - - all these things - - . I hadn't
14 been to my office in three days, but I've done
15 my job for three days, and I think that school's
16 going to start to look like that for kids.
17 We're going to have - - that we know are school
18 buildings. We're going to have schools that are
19 year round, schools - - at night or summer, we
20 just need to be much more--education needs to be
21 much more of a - - to what's going on in culture
22 and society, and I think that New York City is
23 getting there. We're building some of those
24 schools now, but we're still a long way to go.
25 I mean, I think it's interesting what we--this

1 is sort of like - - the future of education,
2 and - - people who are committing their careers
3 and their business to providing better solutions
4 for kids that are sexy, and we like to use the
5 words - - . And I think that our teachers and
6 our school leaders feel that as well. I think
7 the harder part is the policy makers, and the
8 sort of very stagnant system that don't like to
9 change. They built--things have been built for
10 a really long time, and it's sort of the--
11 everything that comes into a school is actually
12 our hardest place to sort of entice to change.

13 MS. ALLISON: But from an application
14 standpoint, that's--the analytics have got to be
15 solid, robust, and available. It cannot be that
16 we have to beg developers for analytics that we
17 sort six weeks til Sunday and that we have to
18 pay for each individual report. And it can't be
19 that - - is like nebulous. I've got to be able
20 to tell - - somebody is logged in, but they're
21 actually interacting, how they're interacting,
22 and what ways they're interacting. And I've got
23 to be able to qualitatively analyze that or have
24 someone qualitatively analyze that. I've got to
25 be able to tell some real stuff, some real data

1 from the interactions that kids and adults are
2 having online to be able to push the policy
3 makers to give kids credit for courses, but to
4 also give teachers credit. Right now, we have a
5 system where teachers are in procession by
6 clocking in at their school site. So many of
7 you work in offices where you do your work, and
8 you don't clock in. Business has evolved, and
9 how is it that we're still teaching--we're still
10 treating teachers, not as professionals who can
11 do that, and part of that is an analytics
12 question, and that I'm not able to prove that my
13 teachers are interacting in an online space
14 robustly so that I can argue that I can pay them
15 for those hours that they're working after they
16 put their kids to bed, or do whatever they do
17 after their regular jobs. So that would be,
18 from a developer's standpoint, like, please,
19 lots of analytics.

20 FEMALE VOICE: I have two questions. The
21 first is just user experience. So yes, we're
22 moving common core, yes, we want teachers to
23 understand standards and apply that their
24 selections.

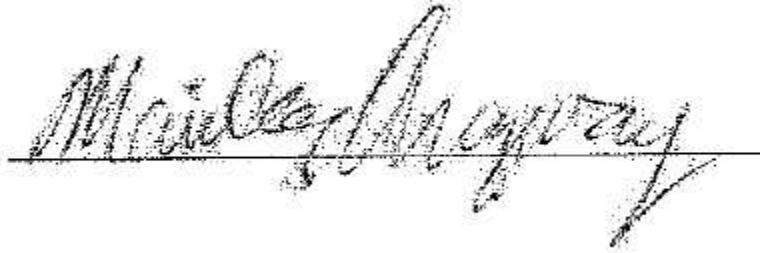
25 [END RECORDING]

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C E R T I F I C A T E

The prior proceedings were transcribed from audio files and have been transcribed to the best of my ability.

Signature

A handwritten signature in cursive script, appearing to read "Maude Gregory", is written over a horizontal line.

Date April 1, 2013

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